



## Thank You For Your Trust

We at **Edwin Stipe, Inc.** know there's no shortage of heating and cooling service companies out there. And isn't it something how they all seem to claim to be the best in the business? However, saying that you're the best only goes so far, and we know that our actions — providing reliable service, friendly customer care, and high-quality products — say more than words ever could.

Our company has a long track record of providing customers with the services they need at a fair price. Many of you have been with us for years and years, and we wear that loyalty as a badge of honor. Because without your continued support, we would not be where we are today.

Whether you're a longtime customer or using our services for the first time, we thank you for your business. We hope you'll continue to trust in the **Edwin Stipe, Inc.** team for all your home comfort needs.

Sincerely,

*The Edwin Stipe, Inc. Team*

## Big Comfort In A Small Package

Standard-size HVAC systems require ductwork to condition indoor air. However, many times in renovations or retrofits, there's simply not room for ductwork. In these cases, a ductless system is the perfect solution. Just like a full-size system, mini-size ductless systems are composed of an outdoor condensing unit and an indoor evaporator unit. But with a ductless system, the indoor unit is actually in the room it's going to cool or heat. Typically mounted near the ceiling, the indoor unit is connected directly to the outdoor unit by copper tubing and wiring. Refrigerant is cycled through the connecting lines to the indoor unit, where the air is cooled and circulated.

Ductless systems are perfect for sunrooms, home offices, guesthouses, workshops, or any other room you want to independently cool and heat. Unlike window units, which are unsightly and noisy, ductless systems are compact in size, operate quietly, and are mounted up and out of the way.

If a ductless system sounds like the solution you've been looking for, give **Edwin Stipe, Inc.** a call today at **877-337-8473**. We can help you get a lot of comfort out of a small package.



**877-337-8473**

[www.edwinstipe.com](http://www.edwinstipe.com)

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## Take advantage of these special offers!

**CUSTOMER APPRECIATION**

**\$50 OFF**

Save on any residential plumbing, heating or AC repair over \$250.

Offer good through 12/31/18 at Edwin Stipe, Inc. Please present coupon at time of service or sale. Not valid with other offers. If you can't use this coupon, perhaps your neighbor can.

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# Changing SEASONS

A PUBLICATION FOR THE CUSTOMERS OF EDWIN STIPE, INC.



Spring 2018



**877-337-8473**

[www.edwinstipe.com](http://www.edwinstipe.com)

See Back for  
Special Offers

## Renovations Can Help Create A Healthier Home

Spring is often an ideal time to put renovation projects into action. And whether it's repairing damaged or broken items, or expanding your living space, consider how improvement projects can be geared toward making your home healthier.

Establishing a healthy home means different things to different people. You may be one who likes to incorporate eco-friendly products, or a parent with

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young children or a mobility-impaired senior who wants a home that's free from potential hazards. Others may view a healthy home as one that will alleviate seasonal allergies.

Here are just a few ways to make your home environment healthier:

**Be aware of furniture materials.** Toxic PBDEs, which are chemicals used as flame retardants on furniture fabrics produced prior to 2006, can send toxins into the air. Some manufacturers may still use these flame retardants in new forms, but with similar risks. Before purchasing furniture, ask if a product is treated, and select naturally fire-resistant materials like wool and cotton.

**Lighten up.** Lighting can have a dramatic impact on whether a home feels inviting, warm and/or uplifting. Experiment with different types of bulbs and lighting fixtures to turn drab and dreary rooms into brighter places. Proper lighting also improves safety.

**Eliminate tripping hazards.** Consider the color, placement and number of area rugs in your home. And add nightlights in hallways to help make it easier to see obstacles.

**Declutter the home.** Besides attracting dust and making a home harder to clean, a cluttered space can affect emotions. Adding storage shelves or cabinets can help keep items organized.

Whether your project is big or small, a spruced-up home can help you and your family relax and recharge — and that's a very healthy way to enjoy your home. ■

## Question & Answer



Correctly sized and sealed ductwork is a vital part of an energy-efficient system.

### Will my ductwork need to be replaced if I purchase a new heating and cooling system?

Depending on the size and capacity of your new system, the answer may be yes. Your existing ductwork was designed to work with your current heating and air conditioning equipment. When upgrading to new equipment, the existing ductwork may no longer be capable of handling the airflow requirements of the new system.

After a complete analysis, we'll be able to determine if a ductwork replacement or retrofit is required. If the existing ductwork is compatible with the new system, it'll be thoroughly checked for leaks. Leaky ductwork not only affects comfort, it also decreases the efficiency of a heating and cooling system, forcing more energy use than necessary to keep your home comfortable.

Correctly sized, designed and installed ductwork is an integral part of a comfort system and helps you get the most from your investment. Rely on our advice and expertise to determine what is best for your home and comfort. ■



**Left unchecked, an A/C system can lose 5% of its operating efficiency due to dust and dirt buildup. Call us to schedule a tune-up!**

## Supply And Return Vents 101

If your home has central heating and cooling, it has a network of ducts that provide a pathway for air to cycle to and from your heating and cooling system. When your air handler is on, it's simultaneously blowing air into rooms and sucking air out of them.

Supply vents are the covers for the openings in each room, through which conditioned air is blown out. This air travels from your system, through ductwork and out of the supply vents.

Return vents cover larger openings and are connected to your return ducts. When your air handler is running, it sucks the air from rooms into the return vents and back to your system.

Supply and return vents are designed to work together in order to maintain a pressure balance in your system. Make sure you don't have furniture or anything else blocking any vents. By keeping them clear, air is not restricted and will flow efficiently. ■



Closing supply vents in unused rooms increases pressure inside ductwork, causing efficiency problems similar to a dirty air filter.

### Tip

Two big warning signs that it may be time to replace your A/C are that it runs much louder than normal and costs a lot more than usual to keep your home cool.

## Breathing Easy

All homes, no matter how clean they appear, are contaminated with dirt and dust. According to the EPA, the air inside the average home is up to five times more polluted than the air outside. If someone in your home suffers from allergies or asthma, you already know the negative impact that polluted air can have. And those harmful particles could also include airborne viruses, leading to an increased likelihood of colds and flu. You can fight against indoor air pollution with a whole-home air purifier.

A whole-home air purifier is installed as part of a central heating and cooling system to effectively remove airborne pollutants. Air runs through the filter media and clean air is delivered in every room, silently and efficiently.

Let us help determine the air purifier that works best in your home. We're here to help keep your family breathing easy. ■



Whole-home air purifiers can help reduce allergy and asthma triggers, and airborne viruses.

# Earth & Atmosphere

## Floods

As rain falls to the Earth, it seeps into the ground. But if the ground is covered in concrete or asphalt, or the soil is already saturated and cannot absorb the water faster than it falls from the sky, flooding can occur.

No area in the U.S. is completely free from exposure to floods. Coastal areas might experience a higher occurrence of flooding, but inland communities can also be at risk.

The U.S. Geological Survey and the National Weather Service work together to maintain flood warning systems across the country. Flood alerts are divided into several basic categories:

**Flood watch:** Conditions may suggest possible flooding within 12–48 hours.

**Flood warning:** Widespread flooding is expected or actively taking place.

**Flash flood watches & warnings:** Potential for especially rapid flooding, usually from heavy rain or dam failure.

**Flood statements:** Are issued when flooding is expected along any major streams where people and property are not threatened. ■



Avoid driving on flooded roads. Currents and depth of water are often hard to determine and can easily wash your vehicle away.