



## Focused On Your Safety And Comfort

In unprecedented times like these, we remain concerned for your family's safety and comfort. We want you to know that we have procedures in place to ensure we're serving you, and keeping your home comfortable, in the safest way possible.

Our safety precautions include:

- Wearing gloves
- Limiting contact (such as handshaking)
- Hand washing and sanitizing before and after each customer visit
- Wearing a mask
- Cleaning protocols in our office, fleet vehicles and work locations

It's important that your furnace is working at its best, particularly as you and your family spend more time inside. Call us at **877-337-8473** to schedule a service appointment.

The health and safety of our customers and team members has been and will continue to be our priority. You can count on the **Edwin Stipe, Inc.** team.

For your comfort and health,

*The Edwin Stipe, Inc. Team*

## Is Your Home Ready For Winter?

When the days become shorter and cooler weather rolls in, you want your home to be ready for the winter season ahead. You can have the coziest blankets and softest slippers, but what comfort will that bring if your home's indoor environment isn't what it should be?

To prepare your furnace and keep it running efficiently all season long, it's important to take the right steps. The best place to start is by having us check your heating equipment to ensure it's performing at its best. We'll put it through a multi-point inspection to see that it's running properly and address any potential issues. The last thing you want is to be without heat when you need it most.

We're here to help make your home warm and cozy. And we'll take all the necessary safety precautions to give you peace of mind. Give us a call at **877-337-8473** to schedule your Fall/Winter inspection at a day and time that's convenient for you.



**IT'S TIME FOR YOUR FALL/WINTER INSPECTION!**



**877-337-8473**

[www.edwinstipe.com](http://www.edwinstipe.com)

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With purchase of a complete cooling and heating system with installation.

Offer good through 12/31/2020 at Edwin Stipe, Inc. Please present coupon at time of service or sale. Cannot be combined with other offers or dispatch fee. If you can't use this coupon, perhaps your neighbor can.

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**PLUMBING REPAIR**

**\$50 OFF**

Save on any residential plumbing repair.

New installations only. Offer good through 12/31/2020 at Edwin Stipe, Inc. Please present coupon at time of service or sale. Cannot be combined with other offers or dispatch fee. If you can't use this coupon, perhaps your neighbor can. Discount does not apply to diagnostic fee.

**SERVICE PARTNER PLANS**  
Starting at **\$13.90** per month. Call for details.

# Changing SEASONS

A PUBLICATION FOR THE CUSTOMERS OF EDWIN STIPE, INC.



Fall 2020



**877-337-8473**

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**See Back for  
Special Offers**

## Tackling Those High Energy Bills

As we spend more time indoors, we may find ourselves watching a lot of TV, whipping up meals from scratch and generally using appliances around the clock. The surprise result you may have experienced is an uptick in your utility bills. Here are a few energy-efficient tips to help keep costs down while staying at home.

**Consider your home comfort system.**

If your system is more than 10 years old it's using more energy than necessary to heat and cool your house. High-efficiency

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systems offer the potential to save hundreds of dollars a year on energy bills, and also provide a greater level of comfort. If your current system has become expensive to maintain and operate, or if it's struggling to keep your home comfortable, it may be wise to replace it. Over time, a new system will pay for itself in reduced heating and cooling bills.

**Change that air filter.** A dirty air filter causes your HVAC system to work harder than it should — and that increases energy use. Check and/or change the filter on a monthly basis during heaviest use.

**Turn it down.** For every degree or so you turn your heat down, you're looking at between 2–3% savings on your monthly bill. For even more savings, be sure to lower it when you're not around.

**Shop smart.** Energy-efficient appliances cost less to operate, and that's key to reducing your home energy use.

**Unplug it.** If you have a million little electronics plugged in, they're all just sitting there doing nothing but chugging power.

**Use it wisely.** Completely fill up your dishwasher before running it. Dishwashers use the same amount of energy no matter how full they are. It all adds up.

We can help. Energy-efficient home comfort systems are our specialty. We can review your current setup and provide options to make your home more comfortable. Also, regular maintenance keeps your system running at its best to ensure you get the most from your investment. ■

## Question & Answer



Proper insulation holds heat inside during the winter and keeps it from coming in during the summer.

### Does insulation really make a difference in making a home energy-efficient?

Even though it's out of sight, insulation is a powerful tool for making your home energy-efficient. When you think of insulation, you likely think of the attic, but there are many places where tempered air can escape. Outer walls, ceilings, windows, doors, ducts and even floors may not be air-tight. This can put a drain on your wallet — as well as indoor comfort — when heated or cooled air escapes.

The good news is, there are solutions. Adding insulation in the attic and exterior walls will do wonders to block heat loss during the winter and cold air loss during the summer. You can also seal air leaks using caulk and weather-stripping around windows and doors to help stop drafts. And if it's time to replace your windows, look for the Energy Star® label for optimal efficiency.

Many older homes have less insulation than is needed, but even adding insulation to a newer home can pay for itself. You'll have a home that's more comfortable year-round, along with the added benefit of reduced utility bills. ■



**A properly maintained HVAC system has a lower operating cost than if it's not maintained — which means you save energy and money.**

## Extras For Not Much Extra

Many homeowners would like a cleaner and healthier indoor environment. What you may not know is that the best time to install indoor air quality equipment, including air cleaners and purifiers, is at the same time you replace your furnace.



Indoor air quality products ensure your family breathes the cleanest, healthiest air all year long.

- All plumbing, gas fittings or electrical work can be performed at the same time technicians are installing your new central heater.
- Installation of additional equipment is easier when everything is already taken apart, and typically costs less.
- Add-ons can be included when you're financing a new heating system and may literally cost just a few more dollars a month.

So if you're a candidate for a system replacement, consider one of our indoor air quality products. Contact us for even more solutions to enhance the efficiency of your HVAC equipment and help you breathe easier. ■

### Tip

Garbage disposals can't handle everything. Be wary of pouring any fats, oils or grease down the drain. These will solidify when they cool down and can cause buildup in pipes!

## Top 10 Signs It May Be Time To Replace Your Heating System:

1. Your heating bills have skyrocketed.
2. Your heating system is more than 10–15 years old.
3. Your furnace is excessively noisy.
4. Your air conditioner is part of a matched central heating and A/C system, which needs to be replaced.
5. Some rooms are too hot and some are too cold.
6. You're spending a lot of money on repairs.
7. Your home has indoor air quality problems.
8. You've added square footage to your home.
9. You bought an older home and "inherited" an old HVAC system.
10. You're simply not able to get and stay comfortable.

# Earth & Atmosphere

## Daylight Savings

There's an age-old myth that Daylight Savings Time (DST) was a practice adopted to give farmers extra time in the sun to work the fields. But that's not really why dozens of countries follow it.

DST is a system to reduce electricity usage by extending daylight hours. For eight months of the year, most of the U.S. follows DST, and for the remaining four months, reverts back to standard time in order to take full advantage of the sunlight. On the second Sunday of March at 2 a.m., clocks move forward one hour. Then, on the first Sunday of November at 2 a.m., the clocks move back an hour: Clocks "spring" forward and "fall" back.

Benjamin Franklin mentioned "saving daylight" in an essay for *The Journal of Paris* in 1784. Germany became the first country to adopt DST in 1916, during World War I. And it became standardized in the U.S. with the passage of the Uniform Time Act of 1966.

In 2008, the U.S. DOE found the extension of DST from APR–OCT to MAR–NOV saved about 0.5% in total electricity every day. That totals 1.3 billion KWH-hours, which adds up to "the amount of electricity used by more than 100,000 households for an entire year." ■



On November 1, 2020, don't forget to turn your clocks back one hour.